Name: $\qquad$ Date: $\qquad$

1. A monopoly
A) consists of two to eight players, like the board game.
B) must be inexpensive to create, as so many of them exist.
C) is continually prone to the threat of entry from new rivals.
D) will never earn economic losses in the short run.
E) None of the above
2. A natural monopoly is
A) a monopoly resulting from government control.
B) a monopoly resulting from economies of scale.
C) a monopoly resulting from monopoly market power.
D) a monopoly resulting from a large advertising budget.
E) the same as a perfectly competitive firm.
3. A local monopoly is a firm that
A) is a sole supplier without substitutes in a specific geographic area.
B) is a supplier in a specific geographic area.
C) is a supplier within only one country.
D) is a seller to only one customer.
E) supplies its product to customers only in one city
4. The monopolist's demand curve
A) has the same constant elasticity throughout when it is a straight line.
B) is the market-demand curve.
C) shows increasing total revenue with decreasing prices.
D) is usually very elastic.
E) is zero-elastic.
5. A clothing store can sell two shirts for $\$ 20$ each or three shirts for $\$ 18$ each. At a quantity of three shirts sold, marginal revenue is
A) $\$ 18$.
B) $\$ 14$.
C) $\$ 54$.
D) $\$ 20$.
E) Cannot be determined from the information given.

Use the following to answer questions 6-9:

| Gizmo's Inc. |  |
| :---: | :---: |
| Quantity | Price |
| 0 | $\$ 20$ |
| 1 | $\$ 18$ |
| 2 | $\$ 16$ |
| 3 | $\$ 14$ |
| 4 | $\$ 12$ |
| 5 | $\$ 10$ |
| 6 | $\$ 8$ |
| 7 | $\$ 6$ |
| 8 | $\$ 4$ |
| 9 | $\$ 2$ |
| 10 | $\$ 0$ |

6. According to the table above, what is the marginal revenue of the third unit?
A) $\$ 42$
B) $\$ 32$
C) $\$ 18$
D) $\$ 14$
E) $\$ 10$
7. According to the table above, at what level of output is marginal revenue equal to $\$ 14$ ?
A) 1
B) 2
C) 3
D) 4
E) 5
8. In the table above, at what level of output is total revenue maximized?
A) 3
B) 4
C) 5
D) 6
E) 7
9. According to the table above, Gizmo's cannot be
A) maximizing profits.
B) a monopoly.
C) an oligopolistic firm.
D) a perfectly competitive firm.
E) a very good idea in the first place.
10. At any positive level of output, the monopolist's
A) marginal revenue equals price.
B) marginal revenue is less than price.
C) marginal revenue is greater than its average revenue.
D) marginal revenue equals marginal cost.
E) marginal-revenue curve is greater than its demand curve.

Use the following to answer question 11:

11. Refer to the figure above, which shows a monopolist's $M R, A R$, and $T R$ curves. At point $C$,
A) price elasticity of demand is perfectly inelastic.
B) price elasticity of supply is equal to 1 .
C) marginal revenue is equal to 1 .
D) price elasticity of demand is equal to 0 .
E) price elasticity of demand is equal to 1 .
12. A monopolist's marginal-revenue curve
A) lies above the marginal-cost curve at all points.
B) lies below the demand curve.
C) is horizontal.
D) slopes upward.
E) is vertical.
13. Cheater, Inc. currently produces an output level of 3,000 term papers per month. Its marginal revenue at its current output level is $\$ 24$, and its marginal cost is $\$ 18$. If Cheater, Inc. is a monopoly firm earning positive economic profits, then
A) it should raise its price to increase profits.
B) it is maximizing profit.
C) it should produce less to increase profits.
D) it should produce more to increase profits.
E) it will be earning economic losses and should shut down in the long run.
14. When marginal revenue is less than zero
A) the firm cannot be maximizing profits.
B) total revenue is declining with increases in output.
C) demand is inelastic.
D) decreases in output will increase total revenue.
E) All of the above

Use the following to answer questions 15-17:

15. Consider the monopolist described in the figure above. The firm can maximize profit by producing
A) zero units.
B) $Q_{1}$ units.
C) $Q_{2}$ units.
D) $Q_{3}$ units.
E) $Q_{4}$ units.
16. Consider the monopolist described in the figure above. If the firm engages in profit-maximizing behavior, what price will it charge?
A) $P_{1}$.
B) $P_{2}$.
C) $\square$
D) $P_{4}$.
E) $P_{5}$.
17. Consider the profit-maximizing monopolist described in the figure above. If the firm decides to produce in the short run, what will be its economic profit?
A) 0
B) Positive economic profit of $P_{2}$ per unit of output
C) Positive economic profit of $P_{5}$ minus $P_{4}$ per unit of output
D) Economic loss equivalent to $\qquad$
18. If the monopolist's price happens to be greater than the average-variable cost but less than the average-total cost, in the short run the monopolist will
A) shut down to minimize the cost.
B) operate at a loss.
C) operate at an economic profit.
D) operate at a normal profit.
E) go out of business.
19. In making pricing decisions, the monopolist is
A) limited by the demand for its product.
B) able to choose any price and quantity combination that it desires.
C) always able to earn unseemly high economic profits because of market power.
D) always able to raise its price without affecting the quantity sold.
E) All of the above
20. When a firm is able to practice price discrimination,
A) the firm's total revenue is often reduced.
B) the firm, rather than the consumer, essentially collects more of the consumer surplus.
C) it has no way of distinguishing between types of customers.
D) it has no market power in its industry.
E) it must be a perfectly competitive firm.
21. Movie theaters are able to offer discounts to senior citizens because
A) the elderly deserve lower prices because of their contributions to society.
B) senior citizens have the most inelastic demand.
C) movie theaters can separate senior citizens from other customers, and it is relatively easy to prevent resale.
D) senior citizens can't see the movie very well anyway because of poor eyesight.
E) All of the above
22. When practicing price discrimination, a firm can increase its revenue by
A) charging a higher price to those customers with more inelastic demand.
B) charging a higher price to those customers with more elastic demand.
C) charging a lower price to those customers with more inelastic demand.
D) charging all customers the same price.
E) concealing the practice from government authorities.
23. Perfect price discrimination occurs when
A) each customer is charged the maximum price that each is willing and able to pay.
B) two classes of customers are charged different prices.
C) senior citizens are offered restaurant discounts.
D) the firm sets $\square$ for each class of customers.
E) All of the above
24. Compared with a perfectly competitive market with similar cost conditions, a monopolist will have
A) a higher output and lower price.
B) a lower output and lower price.
C) a higher output and a lower price.
D) a lower output and a higher price.
E) the same output and a higher price.
25. The efficiency loss that occurs when a market is monopolized is known as
A) a deadweight loss.
B) a monopoly loss.
C) an economic loss.
D) an X-loss.
E) None of the above

## Answer Key

1. E
2. B
3. A
4. B
5. B
6. E
7. B
8. C
9. D
10. B
11. E
12. B
13. D
14. E
15. C
16. E
17. A
18. B
19. A
20. B
21. C
22. A
23. A
24. D
25. A
