Name:	Date:
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- 1. A monopoly
  - A) consists of two to eight players, like the board game.
  - B) must be inexpensive to create, as so many of them exist.
  - C) is continually prone to the threat of entry from new rivals.
  - D) will never earn economic losses in the short run.
  - E) None of the above
- 2. A natural monopoly is
  - A) a monopoly resulting from government control.
  - B) a monopoly resulting from economies of scale.
  - C) a monopoly resulting from monopoly market power.
  - D) a monopoly resulting from a large advertising budget.
  - E) the same as a perfectly competitive firm.
- 3. A local monopoly is a firm that
  - A) is a sole supplier without substitutes in a specific geographic area.
  - B) is a supplier in a specific geographic area.
  - C) is a supplier within only one country.
  - D) is a seller to only one customer.
  - E) supplies its product to customers only in one city
- 4. The monopolist's demand curve
  - A) has the same constant elasticity throughout when it is a straight line.
  - B) is the market-demand curve.
  - C) shows increasing total revenue with decreasing prices.
  - D) is usually very elastic.
  - E) is zero-elastic.
- 5. A clothing store can sell two shirts for \$20 each or three shirts for \$18 each. At a quantity of three shirts sold, marginal revenue is
  - A) \$18.
  - B) \$14.
  - C) \$54.
  - D) \$20.
  - E) Cannot be determined from the information given.

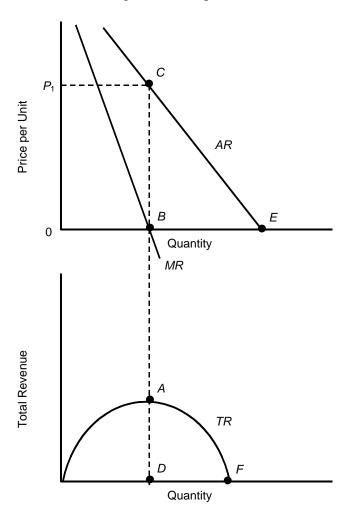
Use the following to answer questions 6-9:

Gizmo's Inc.	
Quantity	Price
0	\$20
1	\$18
2	\$16
3	\$14
4	\$12
5	\$10
6	\$8
7	\$6
8	\$4
9	\$2
10	\$0

- 6. According to the table above, what is the marginal revenue of the third unit?
  - A) \$42
  - B) \$32
  - C) \$18
  - D) \$14
  - E) \$10
- 7. According to the table above, at what level of output is marginal revenue equal to \$14?
  - A) 1
  - B) 2
  - C) 3
  - D) 4
  - E) 5
- 8. In the table above, at what level of output is total revenue maximized?
  - A) 3
  - B) 4
  - C) 5
  - D) 6
  - E) 7

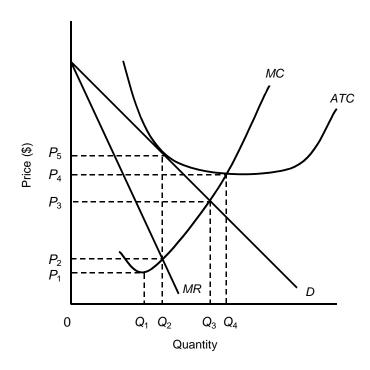
- 9. According to the table above, Gizmo's cannot be
  - A) maximizing profits.
  - B) a monopoly.
  - C) an oligopolistic firm.
  - D) a perfectly competitive firm.
  - E) a very good idea in the first place.
- 10. At any positive level of output, the monopolist's
  - A) marginal revenue equals price.
  - B) marginal revenue is less than price.
  - C) marginal revenue is greater than its average revenue.
  - D) marginal revenue equals marginal cost.
  - E) marginal-revenue curve is greater than its demand curve.

Use the following to answer question 11:



- 11. Refer to the figure above, which shows a monopolist's MR, AR, and TR curves. At point C,
  - A) price elasticity of demand is perfectly inelastic.
  - B) price elasticity of supply is equal to 1.
  - C) marginal revenue is equal to 1.
  - D) price elasticity of demand is equal to 0.
  - E) price elasticity of demand is equal to 1.
- 12. A monopolist's marginal-revenue curve
  - A) lies above the marginal-cost curve at all points.
  - B) lies below the demand curve.
  - C) is horizontal.
  - D) slopes upward.
  - E) is vertical.
- 13. Cheater, Inc. currently produces an output level of 3,000 term papers per month. Its marginal revenue at its current output level is \$24, and its marginal cost is \$18. If Cheater, Inc. is a monopoly firm earning positive economic profits, then
  - A) it should raise its price to increase profits.
  - B) it is maximizing profit.
  - C) it should produce less to increase profits.
  - D) it should produce more to increase profits.
  - E) it will be earning economic losses and should shut down in the long run.
- 14. When marginal revenue is less than zero
  - A) the firm cannot be maximizing profits.
  - B) total revenue is declining with increases in output.
  - C) demand is inelastic.
  - D) decreases in output will increase total revenue.
  - E) All of the above

Use the following to answer questions 15-17:



- 15. Consider the monopolist described in the figure above. The firm can maximize profit by producing
  - A) zero units.
  - B)  $Q_1$  units.
  - C)  $Q_2$  units.
  - D)  $Q_3$  units.
  - E)  $Q_4$  units.
- 16. Consider the monopolist described in the figure above. If the firm engages in profit-maximizing behavior, what price will it charge?
  - A)  $P_1$ .
  - B)  $P_2$ .
  - C)
  - D)  $\overline{P_4}$ .
  - E)  $P_5$ .

- 17. Consider the profit-maximizing monopolist described in the figure above. If the firm decides to produce in the short run, what will be its economic profit?

  A) 0

  B) Positive economic profit of P<sub>2</sub> per unit of output

  C) Positive economic profit of P<sub>3</sub> minus P<sub>4</sub> per unit of output

  D) Economic loss equivalent to

  E) Economic loss equivalent to

  18. If the monopolist's price happens to be greater than the average-variable cost but less than the average-total cost, in the short run the monopolist will

  A) shut down to minimize the cost.

  B) operate at a loss.

  C) operate at an economic profit.

  D) operate at a normal profit.

  E) go out of business.
- 19. In making pricing decisions, the monopolist is
  - A) limited by the demand for its product.
  - B) able to choose any price and quantity combination that it desires.
  - C) always able to earn unseemly high economic profits because of market power.
  - D) always able to raise its price without affecting the quantity sold.
  - E) All of the above
- 20. When a firm is able to practice price discrimination,
  - A) the firm's total revenue is often reduced.
  - B) the firm, rather than the consumer, essentially collects more of the consumer surplus.
  - C) it has no way of distinguishing between types of customers.
  - D) it has no market power in its industry.
  - E) it must be a perfectly competitive firm.
- 21. Movie theaters are able to offer discounts to senior citizens because
  - A) the elderly deserve lower prices because of their contributions to society.
  - B) senior citizens have the most inelastic demand.
  - C) movie theaters can separate senior citizens from other customers, and it is relatively easy to prevent resale.
  - D) senior citizens can't see the movie very well anyway because of poor eyesight.
  - E) All of the above

- 22. When practicing price discrimination, a firm can increase its revenue by
  - A) charging a higher price to those customers with more inelastic demand.
  - B) charging a higher price to those customers with more elastic demand.
  - C) charging a lower price to those customers with more inelastic demand.
  - D) charging all customers the same price.
  - E) concealing the practice from government authorities.
- 23. Perfect price discrimination occurs when
  - A) each customer is charged the maximum price that each is willing and able to pay.
  - B) two classes of customers are charged different prices.
  - C) senior citizens are offered restaurant discounts.
  - D) the firm sets for each class of customers.
  - E) All of the above
- 24. Compared with a perfectly competitive market with similar cost conditions, a monopolist will have
  - A) a higher output and lower price.
  - B) a lower output and lower price.
  - C) a higher output and a lower price.
  - D) a lower output and a higher price.
  - E) the same output and a higher price.
- 25. The efficiency loss that occurs when a market is monopolized is known as
  - A) a deadweight loss.
  - B) a monopoly loss.
  - C) an economic loss.
  - D) an X-loss.
  - E) None of the above

## **Answer Key**

- 1. E
- 2. B
- 3. A
- 4. B
- 5. B
- 6. E
- 7. B
- 8. C
- 9. D
- 10. B
- 11. E
- 12. B
- 13. D
- 14. E
- 15. C
- 16. E
- 17. A
- 18. B
- 19. A
- 20. B
- 21. C
- 22. A
- 23. A
- 24. D
- 25. A