ECONOMICS -

Key Terms

Incentives:

What are some incentives you have for working, going to school, going to college?

Economize:

Utility:

TANSTAAFL

Every choice costs something

Make a list of 5 things you could do this Friday night. The list should not include choices you could do consecutively. They should be options in which you have to make a choice.

Put a number 1 by your first choice.

Put a star by your second choice.

The starred choice is your opportunity cost.

Opportunity Cost:

Marginal cost:

Marginal benefit:

Trade-off:

The "price you pay" for each decision you make is called the OPPORTUNITY COST.

Choices aren't "All or Nothing"

Study vs. hang out

Can you do both?

Choice	Benefit	Opportunity Cost	
One hour study			
2 hours study			
3 hours study			
4 hours study			
5 hours study			
6 hours study			